TOTAL GROUP
INTERNATIONAL

TOTAL GROUP BERHAD

CORPORATE PROFILE

PROFESSIONAL SERVICES · INDUSTRIAL INFRASTRUCTURE · DIGITAL INTELLIGENCE · CROSS-BORDER GROWTH

MALAYSIA · CHINA · ASEAN



01

GROUP OVERVIEW

GROUP AT A GLANCE / MILESTONES / VALUES

ONE GROUP. ONE ENTERPRISE LIFECYCLE PLATFORM.

01

ENTER
Market Entry
Business Incorporation & Compliance



02

BUILD
Local Delivery
Engineering, Data Centres & Supply Chain



03

CONNECT
Digital Connectivity
IT, Payments & Platforms



04

GROW
Sustainable Growth
AI, Trade & Talent



GROUP-WIDE COORDINATION HUB

4 BUSINESS CLUSTERS | 3 MANAGEMENT PORTFOLIOS | 1 AI R&D HUB | 2 CHINA SERVICE ENTITIES

GROUP AT A GLANCE

2003

PROFESSIONAL SERVICES FOUNDATION

200+

PROFESSIONALS

50+

HIGH-CALIBRE SPECIALISTS

5,000+

CORPORATE CLIENTS



MALAYSIA · CHINA · ASEAN CONNECTIVITY

MILESTONES & BRAND ACHIEVEMENTS



2003	PROFESSIONAL SERVICES FOUNDATION Total Wealth Solutions / TWS Group
2014	DATO' DAVID KHOO DRIVES GROUP EXPANSION
2017	KWYP DR. SUN YAT-SEN ENTERPRISE AWARD
2018–2020	e-TAX, e-TOTAL & DIGITAL PRODUCT DEVELOPMENT
2020	SME BRAND EXCELLENCE AWARD
2023–2026	INDUSTRIAL & INTELLIGENT GROWTH PHASE

VISION, MISSION & VALUES

VISION

To become an integrated platform connecting China and ASEAN through professional services, industrial development and digital intelligence.

PROFESSIONALISM
INTEGRITY
COLLABORATION
INNOVATION
LONG-TERMISM

MISSION

To help businesses achieve stronger compliance, faster market entry, more effective operations and sustainable growth.

CHINA / ASEAN



02

GOVERNANCE & COLLABORATION

THREE PORTFOLIOS / PEOPLE & RESPONSIBILITIES / DELIVERY

Group Management Framework



Organisation & Business Leaders



Dato' David Khoo

Group President

Malaysia Operations



TIT
Kevin Cheng



TDC
Yang Yingbing



TAG
Steven Kok



TMP
Aaron Tan

Direct Management



Mr. Loh Seong Yew
Company Secretarial Advisor



TF
Poh Shing Huoy (Shing)



TEM
ShuMeii

Shing: Group CFO / Chief Finance & Tax Officer

China Operations



TAI
Dorset Khoo



TAS
Giselle Xue



T-CRM
BC



TES
Dorset Khoo

Four Business Clusters

01 Professional Services & Talent Development

TEM TF TAG

Financial and tax advice, specialist delivery and talent development

02 Engineering & Digital Infrastructure

TIT TDC

Engineering, regional projects and data centre lifecycle services

03 Digital Technology & Intelligent Growth

TES TAS TAI TMP

Enterprise IT, AI R&D, creative platforms and payment technology

04 Trade & Cross-border Delivery

T-CRM China service network

Supply chain delivery, market entry and China–Malaysia projects

Cross-portfolio Project Delivery

One client brief. One lead company. One project lead. One delivery plan.

Market Entry into Malaysia

China service network receives the brief

TEM advisory and TF delivery; T-CRM / TMP transactions; TES / TAS digital services; TAG talent

Engineering & Data Centres

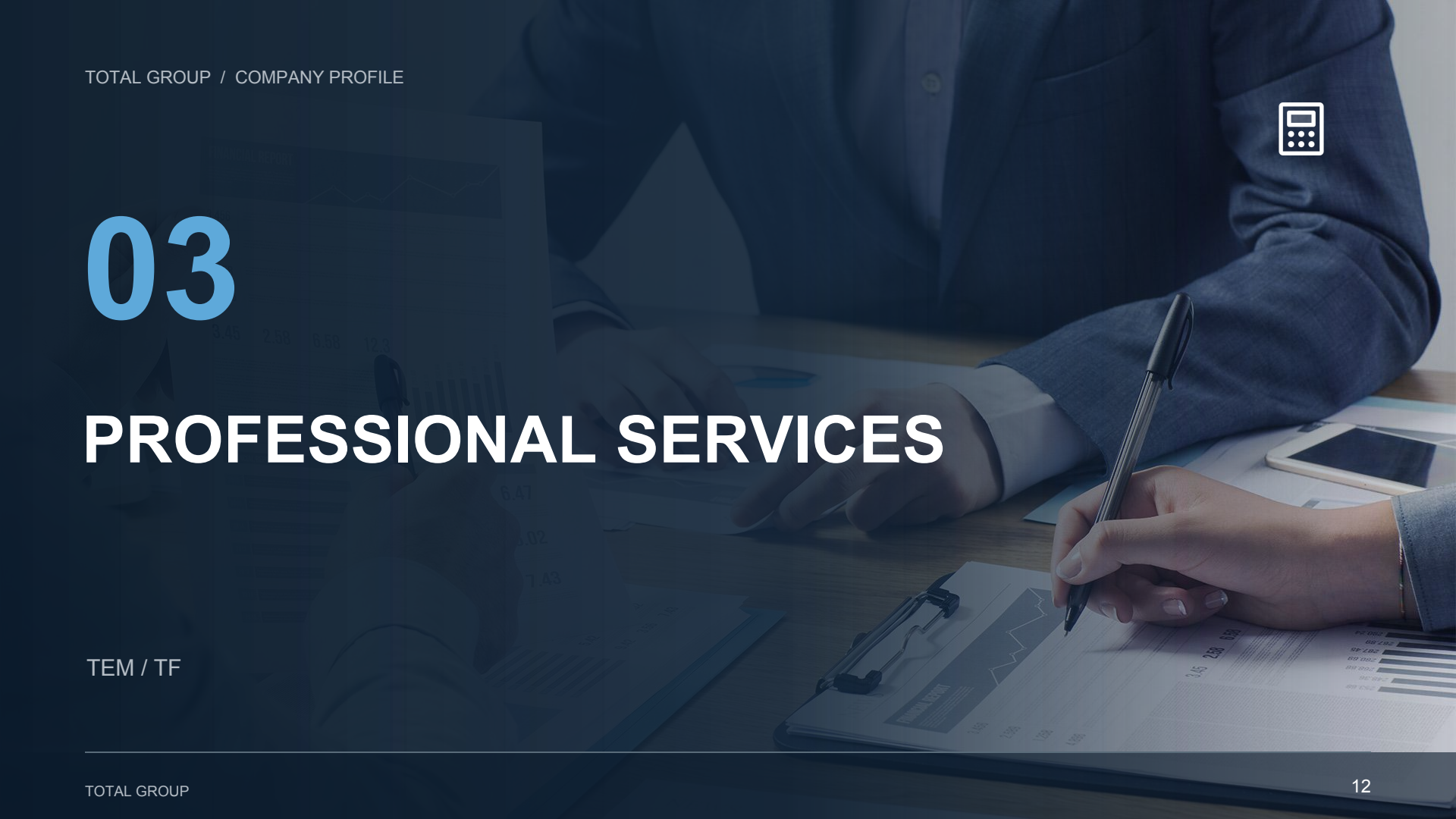
TIT / TDC coordinate project delivery

T-CRM supply chain; TES systems and IT; TEM / TF professional services

Enterprise Digital & AI Growth

TES coordinates IT and platforms

TAI R&D; TEM / TF finance and tax use cases; TAS / TMP / TAG business applications



03

PROFESSIONAL SERVICES

TEM / TF

TEM: Financial, Tax & Business Advisory



Needs Assessment

Understand finance, tax, compliance and business needs

Advisory Planning

Financial management, tax planning and compliance advice

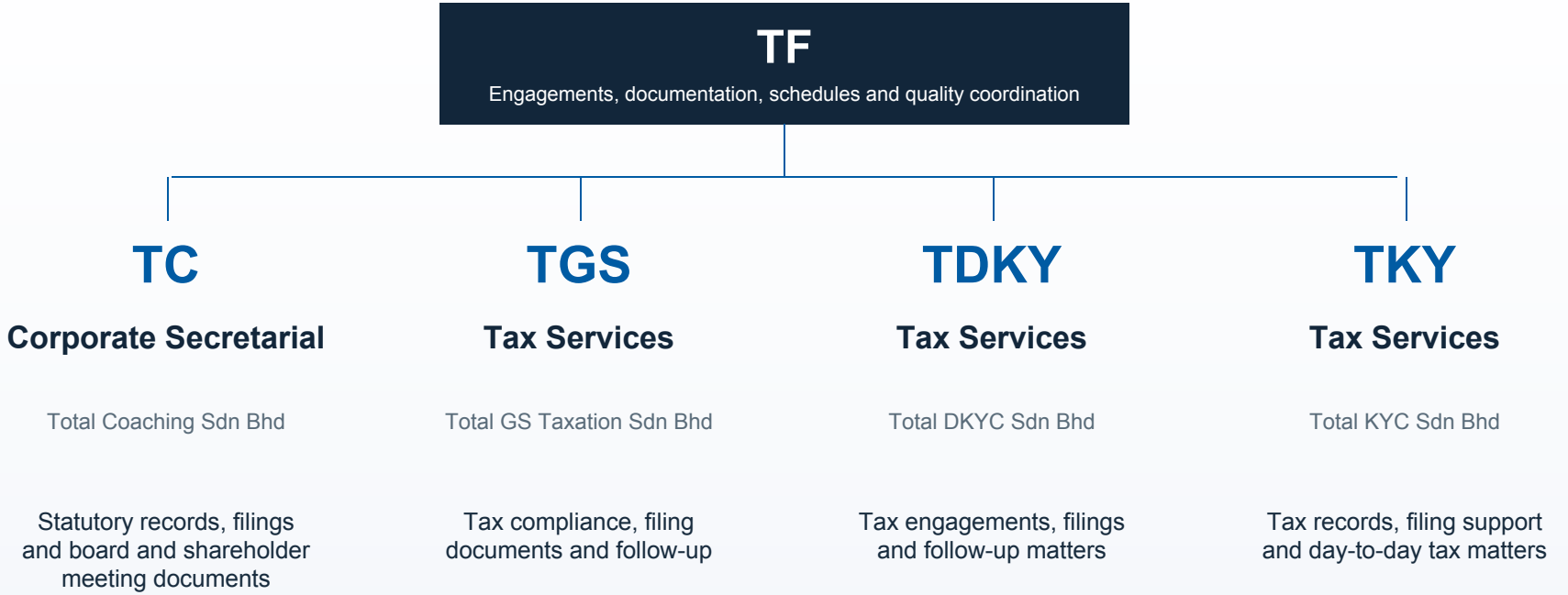
Business Advisory

Restructuring, business advice and capital market readiness

Delivery Coordination

Agree service scope and coordinate TF and relevant specialists

TF: Professional Services Delivery



04

ENGINEERING & DIGITAL INFRASTRUCTURE

TIT / TDC



TIT | ENGINEERING, CONSTRUCTION & INFRASTRUCTURE



BUILDING

Buildings, Municipal Works, Industrial & Public Facilities



CONNECTIVITY

Telecommunications, 5G, FTTH, DWDM & AMI Smart Metering



DATA CENTRE

Data Centre EPC, M&E & Network Delivery



MARINE & WATER

Port Reclamation, Water & Coastal Engineering

TIT | SELECTED PROJECTS & DELIVERY PROGRESS

FROM NATIONAL INFRASTRUCTURE TO DIGITAL COMPUTING FOUNDATIONS



01 TNB SMART METER AMI & ECRL SUPPORTING WORKS

APPROX. RM30m

IN PROGRESS



02 PENANG PUBLIC CLINICS & JOHOR BAHRU COMMERCIAL COMPLEX

APPROX. RM36.9m

IN PROGRESS



03 MELAKA AIRPORT & MARINE TERMINAL COMPLEX

APPROX. RM169m

KEY PROJECT

TIT | SELECTED PROJECTS & DELIVERY PROGRESS

FROM NATIONAL INFRASTRUCTURE TO DIGITAL COMPUTING FOUNDATIONS



04 CYBERJAYA 24MW GREEN DATA CENTRE

APPROX. RM300m

KEY PROJECT



05 CAN THO PORT RECLAMATION SUPPORTING WORKS, VIETNAM

SCALE TO BE CONFIRMED

COLLABORATION IN PROGRESS

TDC | DATA CENTRE LIFECYCLE PLATFORM

01 PLAN

Site Selection · Feasibility · Capacity Planning · Land & Policy Coordination

02 CONNECT

Power · Network · Approvals · Client Resource Coordination

03 DELIVER

TIT: EPC · TES: IT & Network · T-CRM: Equipment Supply Chain

04 OPERATE

TAI / TAS Link AI Applications with Computing Demand



KEY PLANNING DIRECTION

24MW

Cyberjaya Green Energy-Efficient Data Centre Solution

TDC | DATA CENTRE LIFECYCLE PLATFORM

- POWER ACCESS
- HIGH-SPEED NETWORK
- APPROVALS & COMPLIANCE
- DATA CENTRE INFRASTRUCTURE
- EQUIPMENT SUPPLY CHAIN
- AI APPLICATIONS & COMPUTING DEMAND



05

DIGITAL TECHNOLOGY & INTELLIGENT GROWTH

TES / TAS / TAI



ILLUSTRATIVE IMAGE

TES | ENTERPRISE DIGITAL FOUNDATION

FINANCE & TAX | **ENGINEERING** | **TRADE** | **PAYMENTS** | **AI APPLICATIONS**

APPLICATION LAYER — ERP · CRM · WORKPLACE COLLABORATION · APPLICATION DEVELOPMENT & MAINTENANCE

DATA LAYER — DATA MANAGEMENT · STORAGE · BACKUP · INFORMATION SECURITY

CLOUD & NETWORK LAYER — NETWORK · CLOUD · HARDWARE/SOFTWARE SUPPLY · SYSTEMS INTEGRATION

TAS | GLOBAL AI CREATIVE MARKETPLACE

TURN CREATIVITY INTO VALUE FOR GLOBAL MARKETS

GLOBAL ENTERPRISE DEMAND

Brands · Advertising Agencies · E-commerce · Media · Overseas Organisations



TAI TRANSACTION ENGINE



CHINESE AI CREATORS & PROFESSIONAL TEAMS

AI Creators · Designers · Creative Planners · Filming & Post-production Teams

Beijing
Shanghai
Guangzhou
Shenzhen
Chengdu
Hangzhou
More Cities

TAS | GLOBAL AI CREATIVE MARKETPLACE

TURN CREATIVITY INTO VALUE FOR GLOBAL MARKETS

01 DEMAND

Enterprises Publish Requirements

Clarify Goals & Deliverables
Budget & Timeline
Brand & Compliance Requirements

02 MATCH

Platform Scoping, Matching & Quotation

Intelligent Task Breakdown
Match Creators & Teams
Alternative Quotes & Delivery Plans

03 CREATE

Production by AI Creators & Professional Teams

AI Generation & Creative Production
Professional Team Collaboration
Process Management & Progress Tracking

04 REVIEW

Enterprise Acceptance & Quality Review

Multi-round Review & Feedback
Quality Standards & Compliance Review
Confirm Deliverables & Copyright

05 SETTLE

Settlement, Reputation & Data Assets

Secure Settlement & Split Payments
Reputation Scores & Incentives
Build Data & Knowledge Assets

TAS | GLOBAL AI CREATIVE MARKETPLACE

TURN CREATIVITY INTO VALUE FOR GLOBAL MARKETS

GLOBAL ENTERPRISE DEMAND

- Content Marketing
- Short Video
- Localised Content
- Product Visuals
- E-commerce Design
- More Scenarios

CHINESE AI CREATORS & PROFESSIONAL TEAMS

- AI Design
- Text & Image Creation
- Brand Planning
- AI Video
- 3D/Animation
- More Capabilities

MALAYSIA AS THE INTERNATIONAL HUB

Compliance Support · Payment Settlement · Regional Collaboration

CONNECTING CHINESE CREATIVITY WITH ASEAN AND GLOBAL DEMAND

Two-Way Flow · Efficient Collaboration · Value Amplification

BUILDING A SUSTAINABLE GLOBAL CREATOR ECOSYSTEM

Standardised · Traceable · Scalable

TAI | INDUSTRY AI PRODUCT R&D HUB

VALIDATED ACROSS 5,000+ GROUP CLIENT SCENARIOS. STANDARDISED FOR INDUSTRY-SCALE DELIVERY.

TAI

R&D HUB

01



AI Finance & Tax R&D

PRIORITY USE CASE

02



AI Marketing & Customer Operations

03



Enterprise Agents & Knowledge Bases

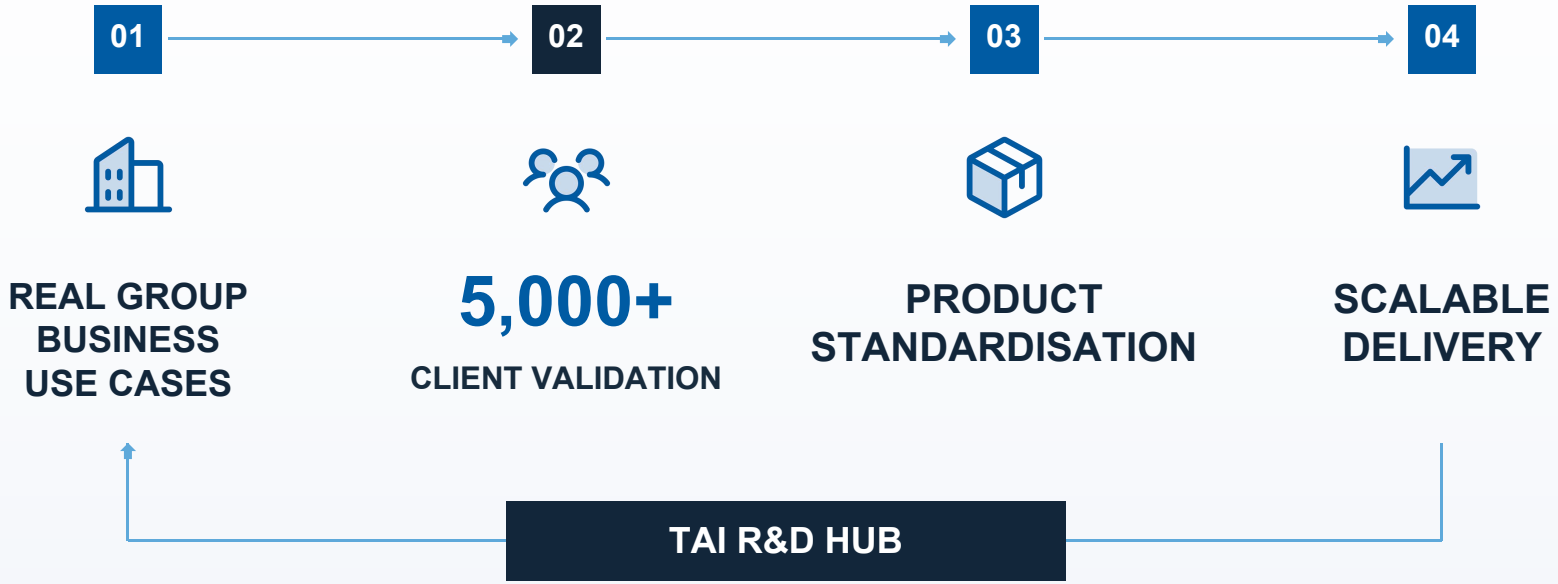
04



Data Engineering & Model Integration

TAI | FROM USE CASES TO SCALABLE DELIVERY

FROM CLIENT USE-CASE VALIDATION TO STANDARDISED INDUSTRY AI PRODUCTS



TES: AI FINANCE & TAX PLATFORM



CONNECTED

Multi-channel, Multilingual Service via WhatsApp and Web



INTELLIGENT

Knowledge Q&A, Document Guidance, Smart Summaries & Intent Recognition



HUMAN

Handover, Human Review & Customer Context Retention

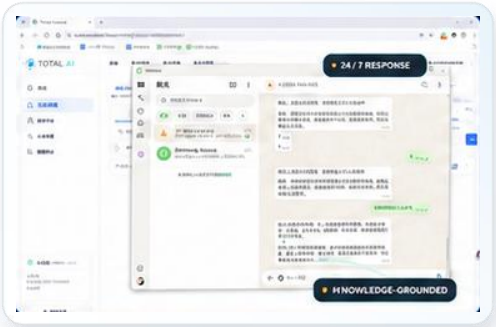


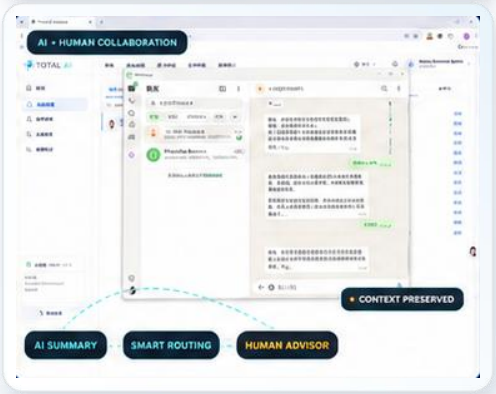
ACTIONABLE

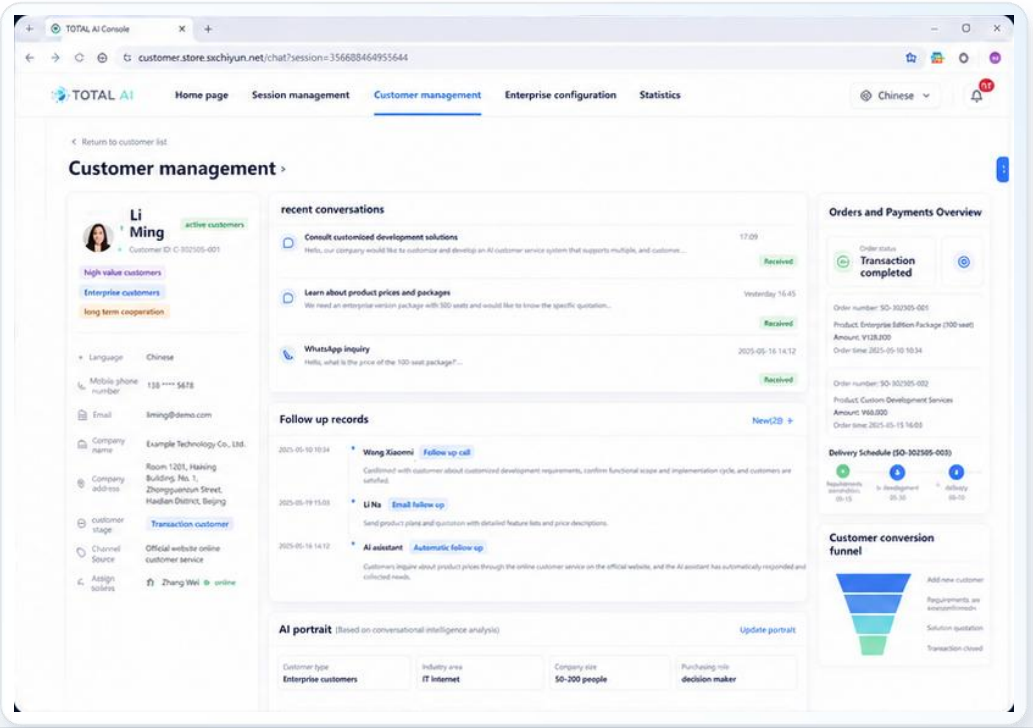
Next Actions, Follow-up Tasks & Management Dashboards

TES manages the platform. TEM advises, TF delivers professional services, and TAI supports R&D.

TES: AI FINANCE & TAX PLATFORM



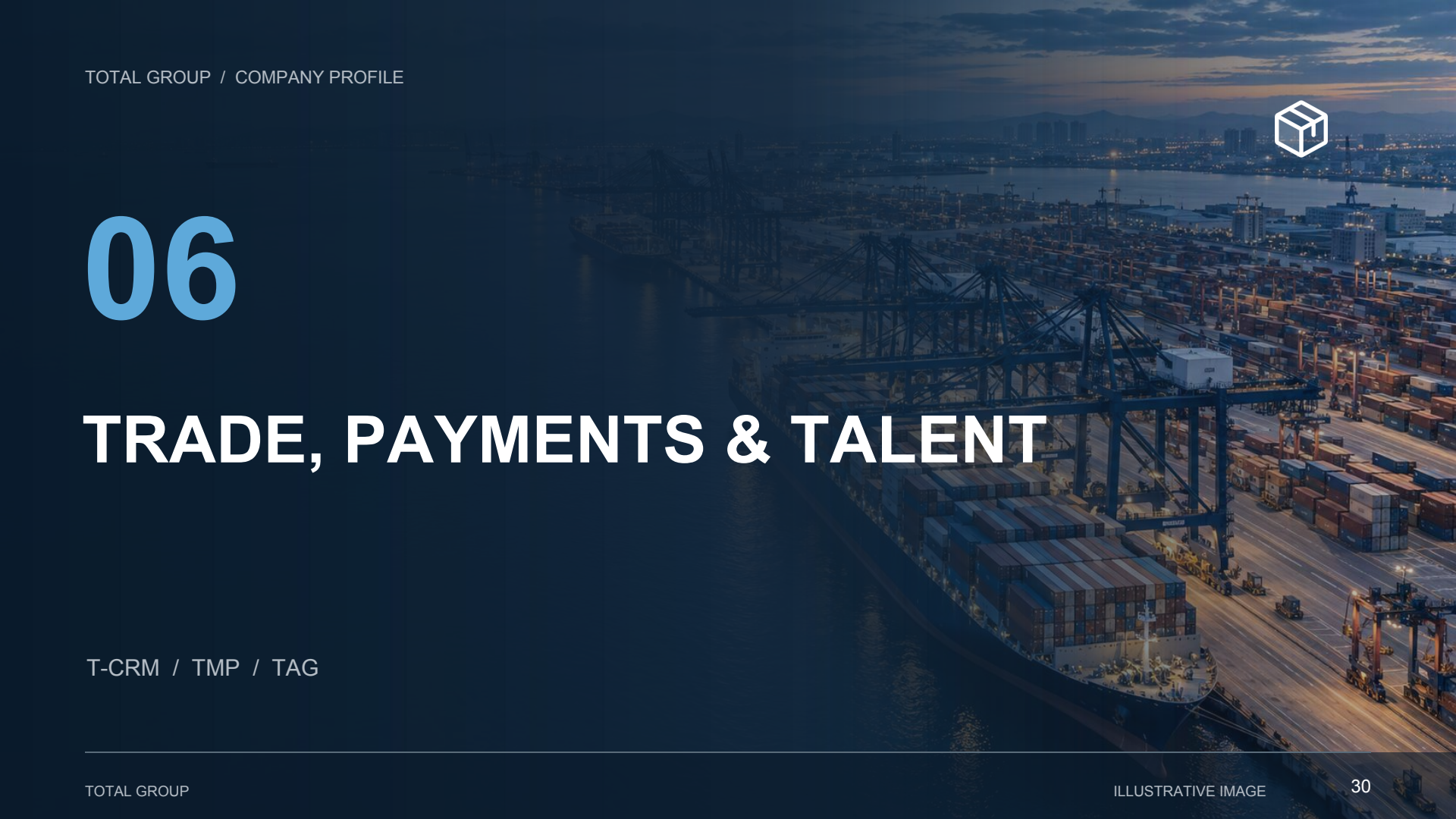




06

TRADE, PAYMENTS & TALENT

T-CRM / TMP / TAG



ILLUSTRATIVE IMAGE

T-CRM | INTEGRATED TRADE & SUPPLY CHAIN

A MALAYSIA-BASED REGIONAL HUB FOR SOURCING, TRANSIT, WAREHOUSING AND COMPLIANT DELIVERY



1. SOURCE

General Trade · Cross-Border Procurement · Industrial Materials & Engineering Equipment



2. TRANSIT

Re-export Trade · Container Transfers · Document Reissuance · Cargo Consolidation & Regional Distribution



3. OPERATE

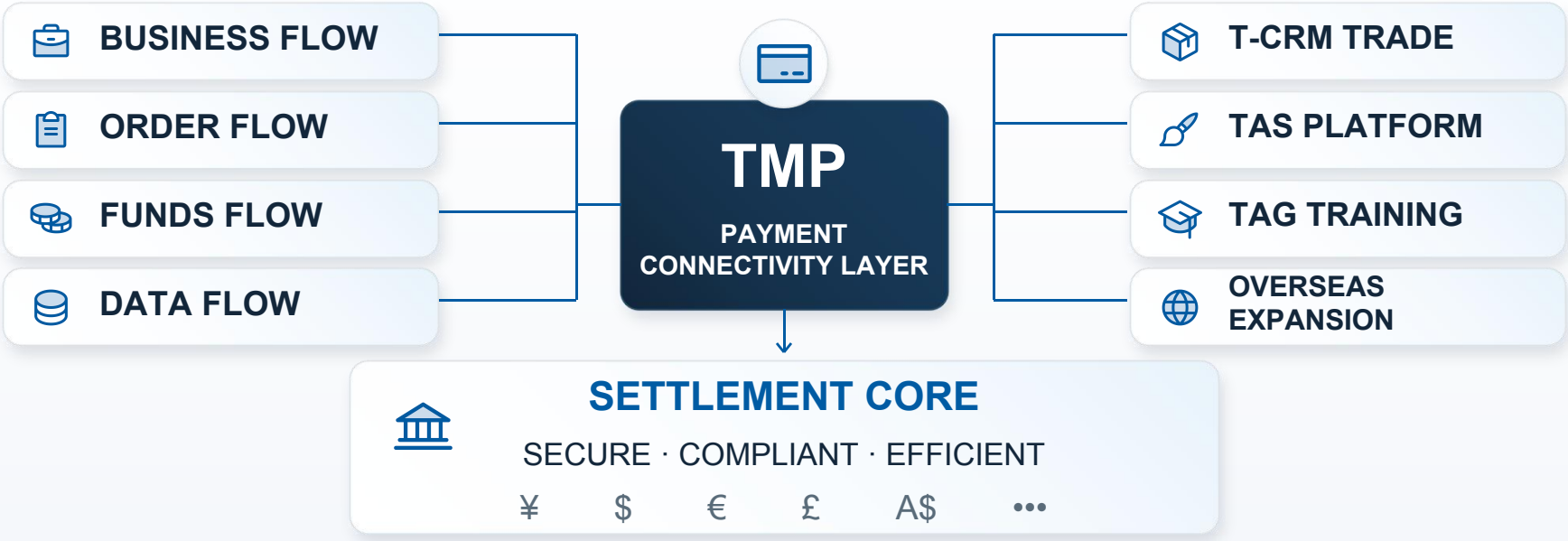
Bonded Warehousing · Labelling & Packaging · Port Operations · Customs Clearance & Documentation



4. CONTROL

Suppliers · Quality · Inventory · Sailing Schedules · Tracking · Trade Compliance

TMP | PAYMENT SYSTEMS & TRANSACTION CONNECTIVITY



TMP | PAYMENT SYSTEMS & TRANSACTION CONNECTIVITY



PAYMENT | Payment Gateway & Merchant Onboarding Technology

Secure Access · Risk Management · Payment Routing



ORDER | Orders · Reconciliation · Refunds

Order Management · Reconciliation & Payment Matching · Refund Processing



SETTLEMENT | Settlement & Multiple Currencies

Funds Settlement · Multiple Currencies · Compliant Clearing

TAG | GOVERNMENT-RECOGNISED TRAINING & TALENT DEVELOPMENT

FROM TRAINING NEEDS ASSESSMENT TO SKILLS DEVELOPMENT



- FINANCE & TAX GOVERNANCE
- AI DIGITALISATION
- ENGINEERING SAFETY
- LEADERSHIP
- MARKET-ENTRY LOCALISATION
- FUNDING APPLICATION & COMPLIANCE SUPPORT

NEEDS ASSESSMENT → CURRICULUM DESIGN → TRAINER DEPLOYMENT → PROGRAMME DELIVERY

07

CROSS-BORDER NETWORK & PARTNERSHIPS

CHINA / MALAYSIA / ASEAN

CHINA SERVICE NETWORK | OVERSEAS EXPANSION SUPPORT

UNDERSTAND NEEDS IN CHINA. ORGANISE DELIVERY IN MALAYSIA.

CHINA FRONT OFFICE

Needs Assessment · Localising Solutions · Project Coordination

GUANGDONG TENGYU INTERNATIONAL ENTERPRISE MANAGEMENT CO., LTD.

Guangzhou, Guangdong

TOTE TOTAL (SICHUAN) ENTERPRISE MANAGEMENT CONSULTING CO., LTD.

Sichuan, China



MALAYSIA PROFESSIONAL DELIVERY SYSTEM

- BUSINESS INCORPORATION
- FINANCE & TAX COMPLIANCE
- ENGINEERING DELIVERY
- TRADE FULFILMENT
- DIGITALISATION
- TALENT DEVELOPMENT

THREE CLIENT JOURNEYS. ONE INTEGRATED GROUP PATHWAY.

CLEAR RESPONSIBILITY FROM INITIAL REQUIREMENTS TO LOCAL DELIVERY

CHINESE ENTERPRISES ENTERING MALAYSIA	China Front Office	TEM / TF	T-CRM/TMP	TES/TAS	TAG
MAJOR ENGINEERING & DATA CENTRE PROJECTS	Group/TIT	TDC	T-CRM/TES	TEM / TF	
LOCAL ENTERPRISE DIGITAL GROWTH	TEM / TF	TES	TAI/TAS	TMP/TAG	

ONE CONTACT POINT · **ACCOUNTABLE ENTITY** · **COMPLETE LIFECYCLE** · **LOCAL DELIVERY**

REGIONAL CONNECTIONS & PARTNERSHIP ECOSYSTEM





PARTNERSHIP VISITS · INDUSTRY ROADSHOWS · PROJECT DISCUSSIONS · LONG-TERM PARTNERSHIPS

REGIONAL CONNECTIONS & PARTNERSHIP ECOSYSTEM



CHINA

MALAYSIA PROJECT ORIGINATION

MATCHING CHINESE BUSINESS
SUPPLY AND DEMAND

MALAYSIA

- PORTS
- INDUSTRIAL PARKS
- INDUSTRY
- CAPITAL
- TECHNOLOGY
- GOVERNMENT
- PROFESSIONAL SERVICES

WHY TOTAL GROUP

ONE GROUP ENTRY POINT, CONNECTING COMPLIANCE, CONSTRUCTION, TECHNOLOGY, TRANSACTIONS AND GROWTH

HERITAGE

20+

YEARS OF PROFESSIONAL SERVICE EXPERIENCE

CLIENTS

5,000+

CORPORATE CLIENTS

CAPABILITY

Engineering · Data Centres · IT · AI · Trade · Payments · Training

NETWORK

China Front Office × Malaysia Delivery System

DELIVERY

One Group Contact Point · Clear Responsibility · Cross-Company Project Delivery

TOTAL GROUP ONE GROUP ENTRY POINT

PARTNERSHIP MODELS

ONE GROUP ENTRY POINT, CONNECTING COMPLIANCE, CONSTRUCTION, TECHNOLOGY, TRANSACTIONS AND GROWTH



TOTAL GROUP

ONE GROUP ENTRY POINT

01 **Long-term Advisory**

02 **Specialist Services**

03 **EPC / Industrial Projects**

04 **Joint Products**

05 **Cross-border Market Entry**

OFFICE NETWORK | MALAYSIA



PENANG | HEADQUARTERS

1-4-8, I-Avenue, Medan Kampung Relau 1, 11900 Bayan Lepas, Penang, Malaysia.

KUALA LUMPUR OFFICE

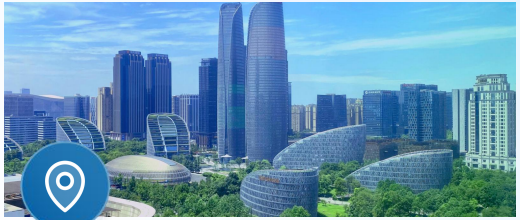
Block C-3-2, Megan Avenue 1, 189 Jalan Tun Razak, 50400 Kuala Lumpur

OFFICE NETWORK | CHINA



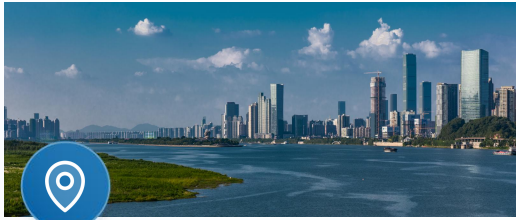
GUANGZHOU OFFICE

15th Floor, Guangwu Centre, 21 Xingguo Road, Tianhe District, Guangzhou, China



CHENGDU OFFICE

Unit 1113, Building 1, Shenqi Space, 58 Yushu Road, Jinjiang District, Chengdu, Sichuan, China



CHANGSHA OFFICE

Unit 1701, Phase 1, China Resources Land Plaza, 266 Dongliu Road, Xingsha Subdistrict, Changsha County, Changsha, Hunan, China

TOTAL GROUP
INTERNATIONAL

CONNECTING FOR LONG-TERM VALUE

TURNING ASPIRATIONS INTO REALITY

MALAYSIA · CHINA · ASEAN

PENANG | HEADQUARTERS

1-4-8, I-Avenue, Medan Kampung Relau 1, 11900 Bayan Lepas, Penang, Malaysia.
+604-638 0479 | +604-638 0301
www.totalgroup.com.my | info@totalgroup.com.my